

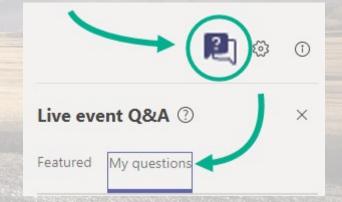
Small-Scale Water Efficiency Projects NOFO

November 9, 2023

Getting Started

- To watch the recording, use the same link: Join Live Teams Event
- Attendees' cameras and microphones are muted
- A copy of the slides will be available on our website after the webinar: https://www.usbr.gov/watersmart/

 Questions and comments can be posted in the Q&A icon on the bottom of the menu bar



Today's Agenda

- Overview of the Small-Scale Water Efficiency Projects Funding Opportunity
- **IMPORTANT Application Tips!**
- Overview of Reclamation's WaterSMART Selection Process
- Financial Assistance Requirements
- Tools and Resources
- Question and Answer Period



Eligible Applicants

Category A:

- States, Indian Tribes, irrigation districts, and water districts;
- State, regional, or local authorities, whose members include one or more organizations with water or power delivery authority; and
- Other organizations with water or power delivery authority.

Category B: Nonprofit conservation organizations that are acting in partnership with and with the agreement of an entity described in Category A. *Category B applicants must include with their application a letter from the Category A partner, stating that they are acting in partnership with the applicant and agree to the submittal and content of the proposal.*

To be eligible, applicants must also be located in one of the following States or Territories: Alaska, Arizona, California, Colorado, Hawaii, Idaho, Kansas, Montana, Nebraska, Nevada, New Mexico, North Dakota, Oklahoma, Oregon, South Dakota, Texas, Utah, Washington, Wyoming, American Samoa, Guam, the Northern Mariana Islands, the Virgin Islands, and Puerto Rico.



Category B – Partnership Letter

Category B applicants should include with their application a letter from the Category A partner, stating that the Category A partner:

- 1. Is acting in partnership with the applicant;
- 2. Agrees to the submittal and content of the application; and
- 3. Intends to participate in the project in some way, for example, by providing input, feedback, or other support for the project.

Note: Partners do not necessarily need to contribute cost share funding.



Eligible Projects

• Eligible Project Types

- Canal Lining/Piping
- Municipal Metering
- Irrigation Flow Measurement
- Supervisory Control and Data Acquisition and Automation (SCADA)
- Landscape Irrigation Measures
- High-Efficiency Indoor Appliances and Fixtures
- Upgrades to Commercial Cooling Systems to Improve Water Use Efficiency

Other projects that are similar to those tasks listed above may be submitted for consideration and will be allowed to the extent that they are consistent with program authorization and goals.

Refer to Section C.5. of the NOFO for ineligible projects



Award Information

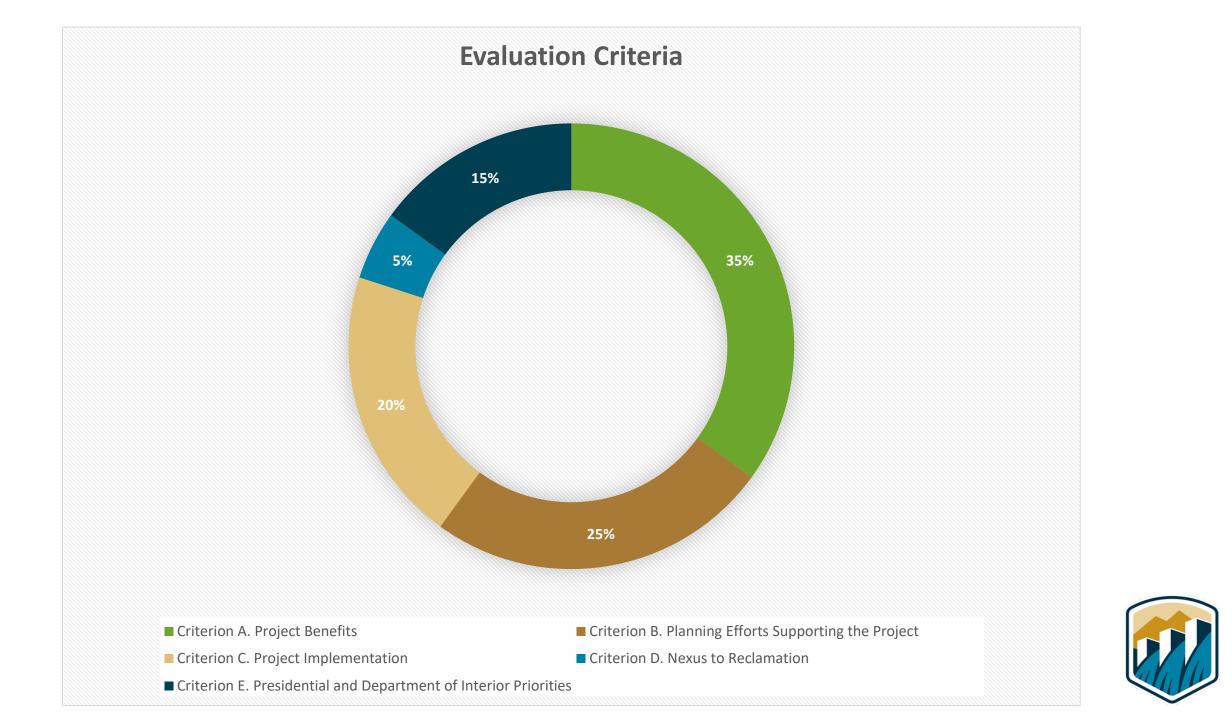
• Funding

- Up to \$100k in Reclamation funds for 2-year projects
- Total project costs of \$225k
- 50% non-Federal cost share
- Approximately 50 awards per application period, depending on the number of applications received, amount requested by each applicant and the amount of funding available

Applications Due:

- Application Period 1: January 16, 2024, at 4:00 p.m. MST
- Application Period 2: July 9, 2024, at 4:00 p.m. MDT
- Application Period 3: January 14, 2025, at 4:00 p.m. MST
- Application Period 4: July 8, 2025, at 4:00 p.m. MDT





Evaluation Criteria

Criterion A – Project Benefits (35 points)

- Discuss
 - Benefits to Category A Applicant's water supply delivery system
 - Other benefits (e.g., broader benefits to supply reliability, increasing collaboration, benefits to other sectors, collaboration with NRCS)
- Does not require quantification of water savings, but do explain the significance of the benefits

Criterion B – Planning Efforts Supporting the Project (25 points)

- Prioritizes projects that are identified through local planning efforts and meet local needs
- Discuss
 - How was the plan developed?
 - How is the project supported by the plan?
- Discuss a specific plan/broad planning effort here, rather than focusing on the design for the project.



Evaluation Criteria

Criterion C – Project Implementation (20 points)

- Describe implementation plan including schedule and milestones
- Discuss required permits and compliance, describe any engineering and design work that has been performed
- Discuss any engineering or design work performed specifically in support of the proposed project and if additional engineering or design work is needed

Criterion D – Nexus to Reclamation (5 points)

• Describe the connection to Reclamation project activities and facilities, if applicable.



Evaluation Criteria

Evaluation Criterion E – Presidential and Department of the Interior Priorities (15 Points)

- Points will be awarded based on the extent that the project demonstrates support for the Biden-Harris Administration's priorities, including E.O. 14008: <u>Tackling the Climate Crisis at Home and Abroad</u>, E.O. 13985: <u>Advancing Racial Equity and Support for Underserved Communities Through the Federal Government</u>, and the President's memorandum, <u>Tribal Consultation and Strengthening Nation-to Nation Relationships</u>.
- Sub-criterion No. E1: Climate Change
- Sub-criterion No. E2: Disadvantaged or Underserved Communities
- Sub-criterion No. E.3: Tribal Benefits

<u>Note:</u> We urge applicants to utilize the White House Council on Environmental Quality's Climate and Economic Justice Screening Tool to discover how communities in their project area may be classified as disadvantaged or underserved. <u>Explore the map - Climate & Economic Justice Screening Tool</u> (geoplatform.gov)





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WaterSMART Application Tips

General Application Tips

- The most successful projects are those that fit well with the Notice of Funding Opportunity (NOFO).
- Review the objective of the NOFO, the eligible project types, and the evaluation criteria carefully to choose the right NOFO.
 - Contact the Program Coordinator to discuss any questions about your project fit or applicant eligibility.
 - Look at past successful applications at <u>www.usbr.gov/WaterSMART</u>





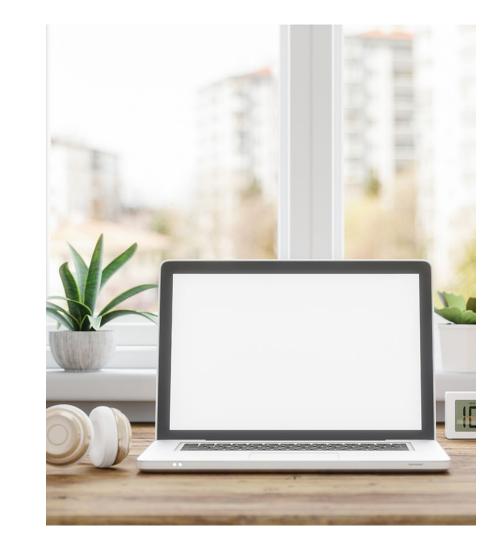
Application Tips General Considerations

- Important: Read everything in the NOFO!
 - Ask questions if something does not make sense.
- Give yourself plenty of time to write and submit the proposal.
- Do not assume the Application Review Committee knows you.
 - Committee is comprised of Reclamation staff from throughout the Western states.
- If your application is not awarded, ask for a debriefing to help prepare a better proposal.



Application Tips Evaluation Criteria

- Make sure you respond to every criterion and every sub-criterion
- Your responses should:
 - Directly respond to the criterion We recommend you copy and paste the criteria directly into your proposal and place your response immediately below each criterion/sub-criterion
 - Provide support in the form of quantification or citations to reference documents
 - Make the case for how your project meets the criterion – general statements without explanation or support will not score well
- <u>Application Tip</u>: Well-supported responses to the evaluation criteria are the key to writing a competitive proposal





Application Tips

Environmental and Cultural Resource Compliance

- All projects funded through WaterSMART funding opportunities must comply with Federal environmental and cultural resources laws and regulations. Reclamation regional and area office staff will ensure compliance. This compliance must occur prior to any ground-disturbing activities taking place.
- We highly recommend you discuss your project with compliance staff at your local Reclamation regional or area office. If you are uncertain who to contact, please contact the Program Coordinator identified in Section G of the funding opportunity.





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WaterSMART Financial Assistance Requirements

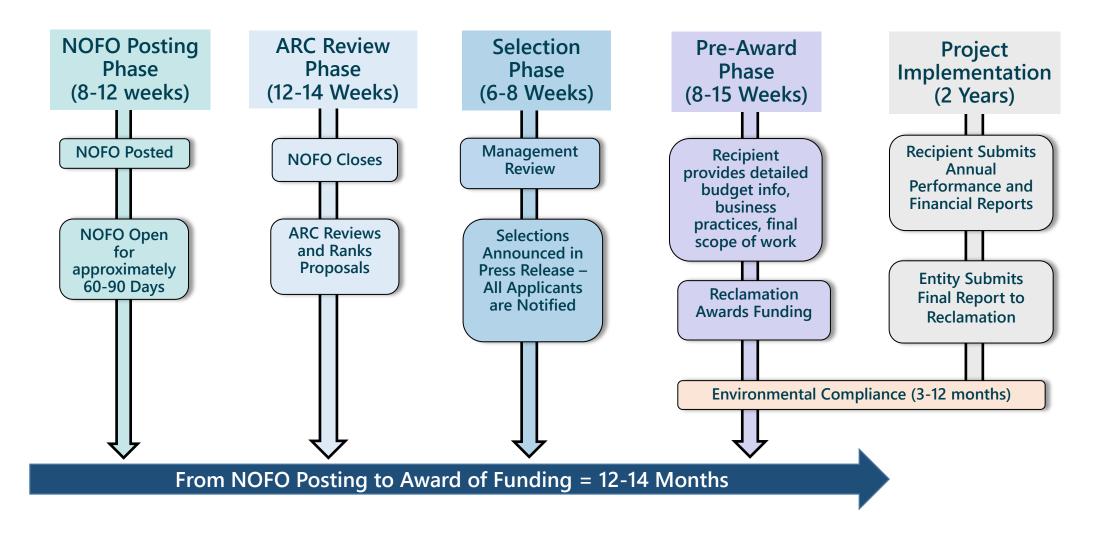


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WaterSMART Selection Process

Sample schedule





Pre-award Documentation

What to expect if selected for funding

You may be asked to provide:

- Additional budget clarifications
- Pre-award system survey (if no audit is required) or single audit if not available on the Federal Audit Clearinghouse
- Cost-share documentation
- Explanation of requested pre-award costs
- All reports up to date on other Reclamation awards



Financial Assistance (FA) Office

Primary Role of the FA Office

- Answer questions about financial assistance requirements during the application process
- Conduct Initial Screening and remove applications that do not meet the completeness, eligibility and timeliness for submission requirements of the NOFO.
- Notify Applicants of Application status based on the contact information provided on the SF-424 Form



Before you Begin

Register in SAM.gov

Account Set Up

- "Sign Up" in Sam.gov (Login.gov)
- Obtain a Unique Entity Identifier (UEI)
- <u>Register Entity in SAM.gov</u>
- Entity Registration Checklist
- If you have difficulties document communications with help desk.
- Include communications with your application

NOTE: For all new registrants, creating the account with SAM.gov may take up to several weeks for the account to be approved and considered as ACTIVE!





Before you Begin

Register in Grants.gov

- Grant Applicants | GRANTS.GOV •
- Applicant Registration | GRANTS.GOV •

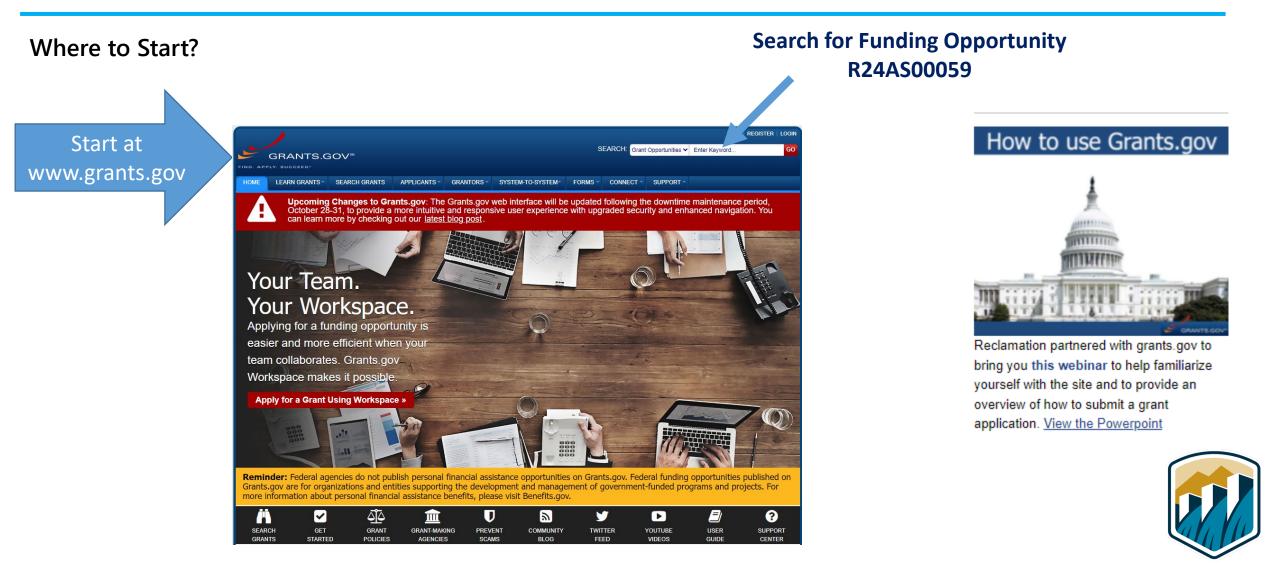


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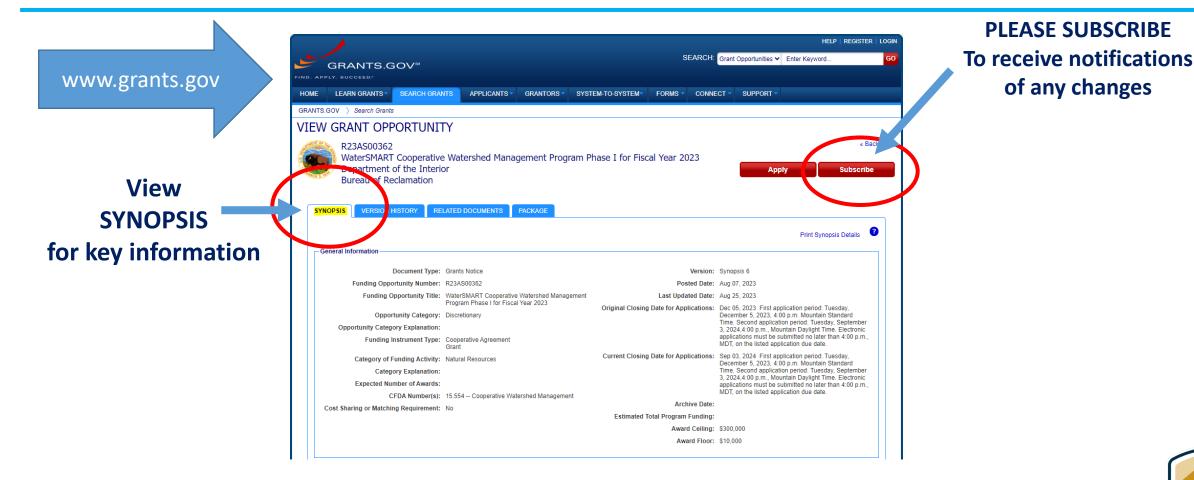


How to Apply



View Grant Opportunity

Reference: R23AS00362 CWMP Phase I R23AS00106 AERP





View Grant Opportunity

Reference: R23AS00362 CWMP Phase I R23AS00106 AERP

www.grants.gov

View VERSION HISTORY for older Versions and Modifications

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WaterSMART Aqu Department of the Bureau of Reclam	e Interior	Projects for Fiscal Year 2023 Apply Subscribe
SYNOPSIS VERSION HISTOR	RELATED DOCUMENTS	PACKAGE
		Print Related Documents List
Notification History:	Date	Print Related Documents List
-	Date Aug 02, 2023	
Type Related Documents		Modification Description The following updates have been made to the NOFO. See attachment. • Title change • Removed column in Application Checklist • Adds BIL Authority • A.4. Updated Planning Program Description • B.6. Updated Technical Assistance • C.4.1.1 Permits are not an allowable activity • C.4.2. Updated Construction start date • C.5 Updated Ineligible studies • C.5.1. Inserted Small Surface Water Storage Projects • F.2.2 Environmental costs considered project costs removed • F.2.8.2
Туре	Aug 02, 2023	Modification Description The following updates have been made to the NOFO. See attachment. • Title change • Removed column in Application Checklist • Adds BIL Authority • A.4. Updated Planning Program Description • B.6. Updated Technical Assistance • C.4.1.1 Permits are not an allowable activity • C.4.2. Updated Construction start date • C.5 Updated Ineligible studies • C.5.1. Inserted Small Surface Water Storage Projects • F.2.2 Environmental costs considered project costs removed • F.2.8.2 Added Cost Share/Match Waiver for Insular Areas

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File Description	File Name	Last Updated Date/Time	File Size
Folder: Full Announcement - Full Announcement	R23AS00106-Full Announcement - Full Announcement.zip	Aug 02, 2023 05:27:31 PM EDT	957.2 KB
AERP_NOFO_FY23_rev4_07.31.2023_re_Policy	AERP_NOFO_FY23_rev4_07.31.2023_re_Policy.pdf	Aug 02, 2023 05:27:31 PM EDT	973.6 KB
Folder: Other Supporting Documents - Other Supporting Documents	R23AS00106-Other Supporting Documents - Other Supporting Documents.zip	Aug 03, 2023 10:53:42 AM EDT	295.9 KB
Attachment A - Budget Detail and Narrative template.xlsx	Attachment A - Budget Detail and Narrative template.xlsx	Mar 14, 2023 03:38:55 PM EDT	83.4 KB
Attachment B - Budget Narrative Guidance.pdf	Attachment B - Budget Narrative Guidance.pdf	Mar 14, 2023 03:39:19 PM EDT	232.1 KB
Folder: Other Supporting Documents - Policy Approval	R23AS00106-Other Supporting Documents - Policy Approval.zip	May 01, 2023 06:00:34 PM EDT	27.0 KB
FAQ's based on questions received during the AERP Webinar, and in calls and emails.	AERP - FAQs for Website- 508.docx	May 01, 2023 06:02:25 PM EDT	32.5 KB



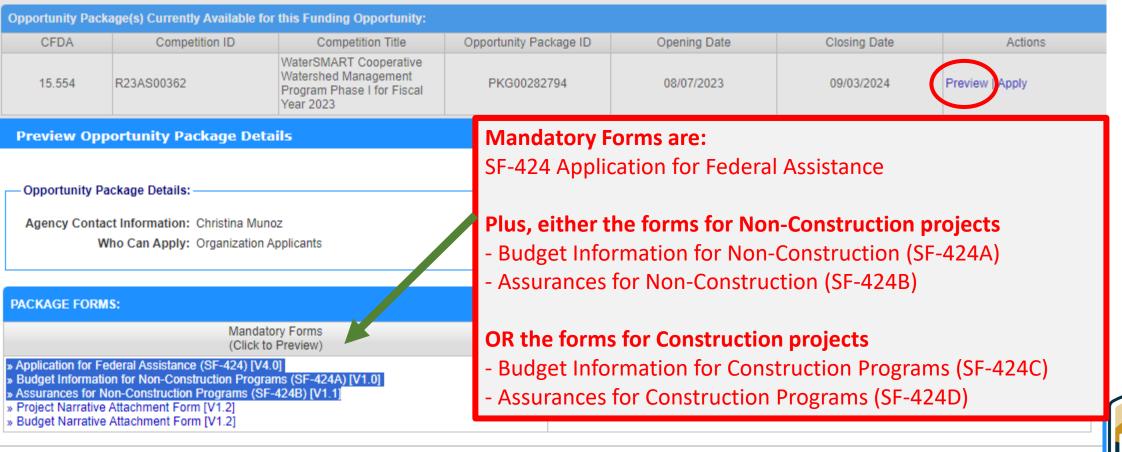
SYNOPSIS VERSION HISTORY RELATED DOCUMENTS

CUMENTS PACKAGE

Select Grant Opportunity Package

PLEASE READ BEFORE APPLYING!

If you view and complete your application package using Grants.gov downloadable PDF forms, you MUST have Adobe Reader installed. You may receive a validation error using incompatible versions of Adobe Reader. To prevent a validation error, it is now recommended you uninstall any earlier versions of Adobe Reader and install the latest compatible version of Adobe Reader. If more than one person is working on the PDF forms, ALL applicants must be using the same Adobe Reader version. Click for more information on Adobe Reader Compatibility.





Preparing your budget Budget Narrative is Required

- There is No Required Format
- We Recommend using

AND

Attachment A – Budget Detail and Narrative Excel (seen in picture)

 You budget must address the Total Project Cost, which is the cost for BOTH for Federal and Nonfederal expenditures.

6a. Personnel

This category includes salaries and wages of employees of the applicant organization that will be working directly on the project. Generally, salaries of administrative and/or clerical personnel are classified as indirect or overhead costs in your organization's accounting system included as a portion of the stated indirect costs. If these salaries can be adequately documented as direct costs, they can be included in this section; however, a justification must be included in the narrative. Recommend reviewing § 200.430 Compensation - personal services for more information on the specific requirements regarding compensation costs, including the Standards for Documentation of Personnel Expenses at §200.430(i).

Narrative: For key personnel such as the project manager or principal investigator, identify the name individual and position/title. Other personnel should be identified by position only. For all positions, identify the project tasks that will be performed. Compensation rates can be expressed as hourly rates and number of hours or annual salary and percentage effort that will be contributed to each task, but must be consistent with your organization's accounting and timekeeping policies. Include estimated hours for compliance with reporting requirements, including the final project report and evaluation. For multi-year projects, identify the level of effort anticipated for each budget year and any estimates increases in compensation rates. Within the budget narrative, provide a certification that the labor rates included in the budget proposal represent the actual labor rates of the identified personnel/positions and are consistently applied to Federal and non-Federal activities. *Note: The annual/hourly labor rate must not include fringe benefits.*

Links:	§ 200.430 Compensation - personal services.												
Personnel													
Position Title Time (Hrs or %) Rate (Hr or Salary)			Total Cost	Rate Basis		Comments (as needed)							
EXAMPLE!!! Sr. Engineer Y1	400	\$46	\$18,400	Current Salary		hourly rate based on average rate for all personnel occupying this position							
EXAMPLE!!! Sr. Engineer Y2 400		\$48	\$19,000	Current Salary + 3% increase		Increase based on the average annual increase for all personnel occupying thi position							
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Attachment B – Budget Narrative Guidance

Application Tips Before you Submit

Verify that your Application is Complete!

- SAM.gov Registration is ACTIVE
- Grants.gov Registration account set up
- SF-424 (remember signature)
- SF-424A and SF-424C (Non-Construction projects)
- SF-424B and SF-424D (Construction projects)
- Technical Proposal (<u>» Project Narrative Attachment Form [V1.2]</u>)
- Budget Narrative (<u>» Budget Narrative Attachment Form [V1.2]</u> Budget Narrative or Budget Detail and Narrative Excel)





Financial Assistance – First Level Screening

- All application packages will be screened to ensure:
 - •The applicant meets the completeness, eligibility, and timeliness requirements
 - •The applicant meets the Unique Entity Identifier (UEI) and SAM registration requirements
 - •The application meets the content requirements
 - The application contains completed mandatory forms



Financial Assistance – Selection Notification

- Once Initial screening is complete,
 - Ineligible applicants will be notified by the Grants Officer, and
 - Eligible applicants will move on to the Merit Review
- All successful applications will be notified by the Grants Officer of selection.
- The Financial Assistance Office will reach out to the applicant regarding next steps for entering a Financial Assistance award.





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For Questions relating to the Application Process, SF-424 and Application Forms, Grants.gov, and SAM **Registration**, please reach out to the **Reclamation Financial Assistance Contact:**

bor-sha-fafoa@usbr.gov **Please include the NOFO number in the subject of your email.**



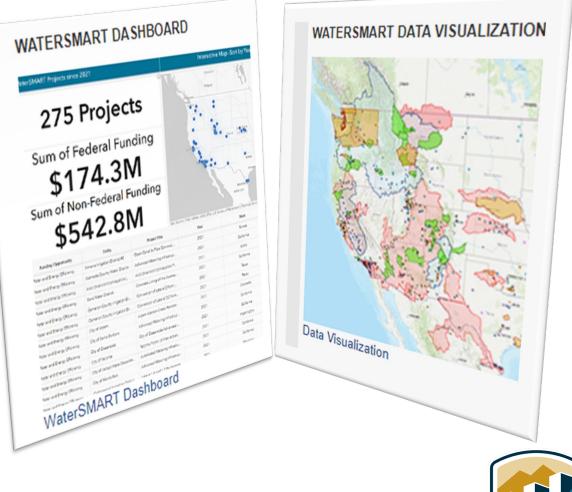
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Additional Opportunities, Tools and Resources

WaterSMART Program Resources

- WaterSMART Program Website: <u>https://www.usbr.gov/watersmart</u>
 - Previously funded applications for all programs
 - Interactive Data Visualization Tool
 - WaterSMART Dashboard
 - WaterSMART mailing list
 - Recent announcements
 - Funding opportunity calendar







Reclamation / WaterSMART

WATERSMART

Water SMART

Contacts

Water and Energy Efficiency Grants

Water Marketing Strategy Grants

Small-Scale Water Efficiency Projects

Environmental Water Resources Projects

Title XVI

Desalination

Basin Studies

Baseline Assessments and Pilots

Reservoir Operation Pilots

Applied Science Grants

Cooperative Watershed Management Program

WaterSMART

The American West faces serious water challenges. Wide-spread drought, increased populations, aging infrastructure, and environmental requirements all strain existing water and hydropower resources. Adequate and safe water supplies are fundamental to the health, economy, and security of the country. Through WaterSMART, Reclamation will continue to work cooperatively with states, tribes and local entities as they plan for and implement actions to increase water supply through investments to modernize existing infrastructure and avoid potential water onflicts.

Join the WaterSMART Mailing List

You may complete this **form** to receive WaterSMART program notification from the Bureau of Reclamation.

WaterSMART Project Selections Overview

Since January 2021, Reclamation has selected 255 projects to be funded with \$ million in WaterSMART funding, in conjunction with \$314.3 million in non-Federa funding, across the western states.



OPEN FUNDING OPPORTUNITIES

None at this time

FUNDING OPPORTUNITY CALENDAR



Click here to view a detailed status of all current and upcoming WaterSMART funding opportunities.

WEBINAR

GRANTS.GOV*

Reclamation partnered with grants.gov to

webinar to help familiarize

e site and to provide an w to submit a grant

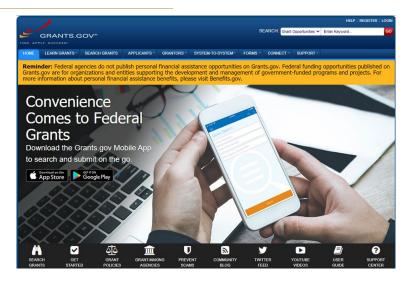
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WaterSMART Program Resources

Additional Resources

- All open Funding Opportunities can be found at: <u>www.grants.gov</u>
 - General guide on how to submit a grant application on Grants.Gov located on WaterSMART website.
- Climate Mapping and Resilience and Adaptation: <u>https://resilience.climate.gov/</u>
- Climate and Economic Justice Screening Tool: <u>https://screeningtool.geoplatform.gov/en/#3/33.47/-97.5</u>



FUNDING OPPORTUNITY CALENDAR



Click here to view a detailed status of all current and upcoming WaterSMART funding opportunities.

WEBINAR

GRANTS.GOV[®]

Reclamation partnered with grants.gov to bring you **this webinar** to help familiarize yourself with the site and to provide an overview of how to submit a grant application. <u>View the Powerpoint</u>



Thank you!

Questions regarding project and applicant eligibility: Nickie McCann, <u>nmccann@usbr.gov</u>; (303)445-3733





Question

Please utilize the Q&A Function to ask questions.